



Open Systems Technologies

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**FOR IMMEDIATE RELEASE**

**Open Systems Technologies Joins Forces with CBS Solutions**  
*Technology solutions companies merge, expand client services*

**GRAND RAPIDS, MICHIGAN, March 19, 2008** - Open Systems Technologies, Inc. (OST) announces today the merger of OST and CBS Solutions, Inc. (CBS), strengthening OST's position as one of the fastest growing companies in the IT industry. The addition of CBS will more than double OST's capacity for consulting engagements, adding services such as application development, implementation, and IT staff augmentation. Together, CBS and OST are projected to increase revenue from 30 million in 2007 to over forty million dollars in 2008.

This new expansion into application development and IT contract services significantly expands service for OST customers. "Now we are entirely equipped to cover every conceivable customer requirement," says Jim VanderMey, OST Chief Technology Officer. "When a complex web application has to be developed for a project we are working on, we can do that. We saw a customer need, and we are glad to meet it."

The collective staff of full time employees and contractors now exceeds seventy people – including over fifty technical and business process consultants. That is ten times the number of employees compared to just five years ago. This extensive resource pool enables OST to provide superior depth of service and resources for its customers.

CBS Solutions will operate as a wholly owned subsidiary of OST. Mike TenHarmsel, the president of CBS, has joined OST as an owner and will continue his role as the leader of OST's CBS Solutions practice. "CBS has a great reputation in the marketplace for outstanding service to its customers" said Dan Behm, president of OST, "We are thrilled to have CBS along with Mike TenHarmsel join forces with OST. The CBS team is a great fit with OST in terms of being bright, good, fun people – a truly extraordinary combination."

**About OST**

Open Systems Technologies, Inc. [Privately Held], based in Grand Rapids, MI, strives to simplify complexity in the most challenging systems environments. They have supported

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the information technology needs of Fortune 1000 and mid-market companies for more than a decade. OST has been on CRN's FastGrowth100 list for two consecutive years, and was on the Inc. 5,000 list of fastest growing private companies in 2007. They architect highly available/optimally tuned servers, blades, and storage, specializing in Health Care, Manufacturing/Distribution, and Finance/Insurance industries. For more information, visit [www.ostusa.com](http://www.ostusa.com).

**About CBS Solutions, Inc.**

CBS Solutions, Inc., [Privately Held] located in Grand Rapids, Michigan is a provider of unbiased IT solutions, program and project management, custom application development, implementation, as well as training and deployment. For more information, visit [www.seekconsulting.com](http://www.seekconsulting.com).

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